

REAL ESTATE - ASSOCIATE IN SCIENCE

San José City College offers an Associate in Science and a Certificate of Achievement in Real Estate. The three pillars of the program are:

California License Applicants

Students will complete courses designed to meet the educational requirements of the California Bureau of Real Estate (CalBRE) for state licensing. Applicants for the Real Estate Salesperson license must complete 3 courses (9 units): Principles of Real Estate, Real Estate Practice and one elective selected from among the additional courses listed under the Certificate of Achievement - Level 2. Completion of the Certificate of Achievement - Level 2 satisfies the educational requirements for the more rigorous Real Estate Broker license.

Real Estate Career Success

The multi-disciplinary nature of real estate encompasses a wide variety of knowledge and skills from fundamental principles to more advanced financial, economic, valuation, and legal concepts. Students will study the body of knowledge and skills with an emphasis on developing the competencies essential to a successful career in real estate.

Personal Financial Well-Being

Financial literacy and planning plays an important role in an individual's future financial well-being. For many individuals and households, real estate is one of the cornerstones of their economic and financial status. Inherent within the real estate courses, students are exposed to economic and financial principles applicable to personal financial decisions that individuals will face in their lifetimes.

A grade of "C" or better is required for each course in the major or area of emphasis. A "P" (Pass) grade is an acceptable grade for courses in the major or area of emphasis if the course is taken on a Pass/No Pass basis.

CAREER OPTIONS:

- Real Estate Office
- Property Management
- Related Housing and Financial Institutions

Upon successful completion of this program, students will be able to:

- Discriminate among knowledge and skills to uncover and apply the core competencies for a successful career in real estate.
- Complete the educational requirements for California Real Estate licensing and prepare for the state licensing exams.
- Evaluate real estate together with personal financial principles to discern its role in an individual's personal financial well-being.

Major Requirements

Course	Title	Credits
Required:		15
REST 122	Principles of Real Estate	3
REST 123	Real Estate Appraisal	3
REST 124	Legal Aspects of Real Estate	3
REST 125	Real Estate Practice	3
REST 126	Real Estate Finance	3

Complete one course from the following:		3-5
ACCTG 020	Financial Accounting	5
ACCTG 101	Bookkeeping for Small Business	3
REST 128	Real Estate Economics	3
Complete three non-duplicated courses from the following:		9-11
ACCTG 020	Financial Accounting	5
ACCTG 101	Bookkeeping for Small Business	3
BUS 071	Legal Environment of Business	3
REST 127	Real Estate Property Management	3
REST 128	Real Estate Economics	3
Complete one course from the following:		3
ECON 010A	Principles of Macroeconomic Theory	3
ECON 010B	Introduction to Microeconomic Theory	3
Complete 3 units from the following: * Students may take CA 040D, 050D and 060D for 3 units or CA 100D, but not both.		3
CA 040D	Microsoft Word Level 1	3
& CA 050D	and Microsoft Excel Level 1	
& CA 060D	and Microsoft Access Level 1	
CA 100D	Microsoft Office	3
CIS 041	Introduction to Computer Information Systems	3
Total Units		33-37

AS Degree Requirements

Course	Title	Credits
Major Requirements		33-37
General Education Requirements		27
Complete two courses for the U.S. History, Constitution, and American Ideals Requirement (US-1, US-2, and US-3)		
Total Units		60-64